



# Your Total Solution for Fiscal Responsibility

Begins with GSA at [gsa.gov/financialsolutions](https://gsa.gov/financialsolutions)



## For fast, flexible, cost-effective procurement, turn to GSA's Multiple Award Schedules—meet your acquisition challenges while achieving your mission's goals.

**Speed**—Shorten procurement lead-times and reduce your administrative burden and costs with quick and easy access to thousands of pre-qualified, industry leading contractors.

**Selection**—Compete among a vast selection of expert service and product providers to meet your mission needs from the largest, most reliable government procurement source.

**Flexibility**—Tailor RFQs and orders to your unique purchasing requirements and negotiate pricing below our ceiling rates to fit your specific needs and budget.

**Efficiency**—Streamline contracting while maintaining FAR compliance when you issue orders directly to pre-qualified contractors.

**Value**—Simplify your procurements by tapping into our pool of proven sources that have already been determined responsible and technically capable—at fair and reasonable prices.

**Transparency**—Leverage a suite of eTools that help identify qualified, small business contractors and maximize competition.

**Manage Your Procurement**—Your agency contracting officer will retain control of your procurement including requirements development, evaluation and award of the order.

## Efficient Ways to Obtain Commercially-Available Financial Services

Ensuring effective financial accountability and compliance can be a daunting task, requiring compliance with many regulatory mandates and updates to legacy systems while maintaining auditable processes, or meeting new challenges such as preventing data breaches. Additionally, the financial and accounting infrastructure also supports the diverse and unique missions of the federal government. GSA understands that federal agencies need streamlined, fast and compliant access to the best commercial financial and accounting services providers available.

At GSA, we offer an integrated approach to accessing the broadest range of financial solutions. GSA simplifies your access to thousands of prequalified financial service providers, allows you to tailor orders to meet your unique requirements and lets your agency negotiate pricing below our ceiling rates.

GSA can assist you in accessing expert accounting and other professional services needed for all phases of making your organization's financial management policies and practices more efficient. The financial services available from GSA include:

- Accounting or auditing policy and procedure development, implementation or interpretation;
- Accounting or auditing standards-setting;
- Audit of contract compliance or costs;
- Audit of financial operations, financial statements, internal controls, or compliance;
- Background Investigations;
- Budget formation, execution or analysis;
- Cost program accounting systems or asset management systems;
- Credit Monitoring;
- Financial planning or analysis;
- Financial report design or preparation;
- Government financial management training;
- Information resources management;
- Investigation of financially related fraud;
- Other experience in government financial management that the Professional Certification Board deems acceptable;

**One Country. One Mission. One Source.**



## Services Already in GSA MAS Program

The GSA MAS program is the largest and most comprehensive acquisition vehicle available to the federal government. GSA MAS contracts offer complete, state-of-the-industry products and services to meet today's challenges with leading financial services. These contracts are created to help agencies comply with daily operational requirements as well as efforts directed at regulatory requirements such as the Chief Financial Officers Act (CFO Act), the Government Management Reform Act (GMRA), the Government Performance and Results Act (GPRA), the Inspector General Act (IG Act), OMB Bulletins and Circulars, Yellow Book Standards; and the Travel and Transportation Reform Act of 1998.

Listed below are nine cross-MAS groupings to help determine the products and/or services that meet your needs.

### Budgeting

Budgeting services include budget formulation assessment, budget execution, creation, or improvement, special reviews to resolve issues with budget formulation or budget execution, technical assistance on budget implementation, and budget control review.

### Financial Asset Services

Financial asset services provide access to the firms and legal professionals that assist agencies manage their financial assets, such as loans, revenue streams, real property, and intangible assets. This includes:

- Financial advisor services that take a global view of an agency's asset portfolio, provide advice, implement the design of the portfolio, and assist the agency with managing, disposing and resolving the use of its assets;
- Transaction specialists to review asset resolution, provide execution recommendations and marketing expertise, and analyze budget and credit reform;

- Due diligence services that create asset history files for bulk sales;
- Debt collection and debt avoidance services; and
- Loan servicing and asset management.

Professional legal services cover firms specializing in taxes, bankruptcy, real estate, securities, contracts, mortgage banking, and corporate law. In addition, this includes legal contractors advising on major project financing and asset transactions.

### Financial Management Services

These offerings cover a broad range of financial management services, including:

- Audit and financial training services;
- The outsourcing of recurring commercial activities, such as billing, payroll processing, medical coding, inventory management and application processing;
- Assessment/improvement of financial management systems and financial reporting;
- Financial planning, policy formulation and development;
- Implementation of performance measures;
- Special cost studies;
- A-127 system compliance reviews;
- Actuarial services;
- Economic and regulatory analysis;
- Financial quality assurance;
- Benchmarking;
- Implementation of corrective actions;
- Document systems;
- ID systems requirements;
- Assistance in meeting agency financial management system requirements; and

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## Services Already in GSA MAS Program, continued

- Development of reporting formats and pro-forma analyses.

### Auditing

Audits are safeguards vital to maintaining government accountability and transparency. Audits consist of the examination of records by another independent party to assess their accuracy. There are many types of audits that the contractors under GSA MAS can provide. Audit types include financial and performance audits, recovery audits, transportation audits, and complementary audits. Additional financial management services available include accounting, budgeting, outsourcing, and complementary financial services.

### Business Information Services and Data Protection

Business information includes access and subscription services for credit reports, business profiles, credit scoring, background checks, bond ratings, managed fund ratings, and institutional ratings.

Data Protection safeguards electronic information from unwanted access and breaches. The Federal Information Security Management Act (FISMA) requires each federal agency to develop, document and implement an agency-wide program to provide information security for the information and information systems that support the operations and assets of the agency.

### Financial Training

GSA has professional training companies on contract and ready to provide a range of training through a variety of methods; on-site, instructor-led, web-based and customized from qualified and experienced contractors. Training offerings include: needs assessments, off-the-shelf classes and customized programs related to mission-oriented business services, information technology (IT) equipment and software upgrades and manual functions that were automated; and financial systems and mandated audit procedures.

### IT Products, Software and Services

GSA offers a full spectrum of IT products, software and services. Services encompass those offerings needed to support state-of-the-art financial solutions, and their

integration with legacy systems. It may be practical and cost-effective for many agencies to leverage existing strengths by upgrading software, automating manual functions, and adding functionality.

### Program Management Solutions

GSA's Program and Project Management solutions include:

- Consulting services, such as studies, analysis, strategy consulting, expert witness services, policy/regulatory development, and educational studies;
- Survey services, including survey planning, design, and development; assessing reliability and validity of data; database administration; analysis of quantitative and qualitative survey data;
- Business services training; and
- Program and Project Management Services, including management of financial solutions, project leadership, communication, project planning and scheduling, earned value management support, monitoring, and related support.

### Staffing Solutions

GSA's staffing solutions allow federal agencies to quickly respond to changing professional and administrative staffing requirements that arise when critical projects temporarily warrant more assistance or when key staff members are unavailable for work due to emergency, accident, illness, family responsibilities, jury service, etc. Positions can be filled for an initial 120 business days with ability to extend for an additional 120 days, not to exceed 240 days. All contractors within this group are small businesses.

For more information about financial solutions from GSA, please visit [www.gsa.gov/financialsolutions](http://www.gsa.gov/financialsolutions) or email [financialsolutions@gsa.gov](mailto:financialsolutions@gsa.gov).



# Financial Community Crosswalk

The following Financial Community Crosswalk chart simplifies identifying GSA MAS contracts to meet your specific needs. This crosswalk is designed to help translate your requirements to GSA contracts that can meet those requirements.

The Financial Management solutions in the chart simulate store aisles, organizing related offerings for intuitive shopping. Working through the SIN Titles, you can determine which SIN or SINs best meet your needs, and can target those SINS in your Request for Quote. By identifying all the SINs relevant to a Financial Management Area, resourcing requirements can be an easier job. The Financial Management Area is a one-source reference of the contact and acquisition methods available for product and service areas.

## How to Use This Chart (Questions? Call (703) 605-9499 or e-mail [financesolutions@gsa.gov](mailto:financesolutions@gsa.gov)):

1. Select a Financial Management Area.
2. Scan down the Financial Management Areas, reading the SIN Titles. When using a PDF version of this document (available at [www.gsa.gov/financialsolutions](http://www.gsa.gov/financialsolutions)), the SIN Title is hyperlinked to [www.gsaelibrary.gsa.gov](http://www.gsaelibrary.gsa.gov) for details and contractor listings.
3. Working through the SIN Titles, take note which indicate the SINs available to meet your needs.

Financial Management Areas									GSA MAS Name • SIN Title	SIN#	
Financial Asset Services	Audits	Budgeting	Financial Management Services	Business Information Services & Data Protection	Financial Training	Staffing Solutions	IT Products, Software and Services	Program Management Solutions			
									<b>GSA MAS 520: Financial and Business Solutions</b>		
•									Program Financial Advisor	520 1	<a href="#">DISAST</a> <a href="#">RECOV</a>
•									Transaction Specialist	520 2	<a href="#">DISAST</a> <a href="#">RECOV</a>
•									Due Diligence & Support Services	520 3	<a href="#">DISAST</a> <a href="#">RECOV</a>
•									Debt Collection	520 4	<a href="#">DISAST</a> <a href="#">RECOV</a>
•									Loan Servicing & Asset Management	520 5	<a href="#">DISAST</a> <a href="#">RECOV</a>
•									Professional Legal Services	520 6	<a href="#">DISAST</a> <a href="#">RECOV</a>
	•								Financial & Performance Audits	520 7	<a href="#">DISAST</a> <a href="#">RECOV</a>
	•								Complementary Audit Services	520 8	<a href="#">DISAST</a> <a href="#">RECOV</a>
	•								Recovery Audits	520 9	<a href="#">DISAST</a> <a href="#">RECOV</a>
	•								Transportation Audits	520 10	<a href="#">DISAST</a> <a href="#">RECOV</a>
			•						Accounting	520 11	<a href="#">DISAST</a> <a href="#">RECOV</a>
		•							Budgeting	520 12	<a href="#">DISAST</a> <a href="#">RECOV</a>
			•						Complementary Financial Management Services	520 13	<a href="#">DISAST</a> <a href="#">RECOV</a>
			•		•				Audit and Financial Training Services	520 14	<a href="#">DISAST</a> <a href="#">RECOV</a>
			•						Outsourcing Recurring Commercial Activities for Financial Management Services	520 15	<a href="#">DISAST</a> <a href="#">RECOV</a>
				•					Business Information Services	520 16	<a href="#">DISAST</a> <a href="#">RECOV</a>
				•					Risk Assessment and Mitigation Services	520 17	<a href="#">DISAST</a> <a href="#">RECOV</a>

\* Indicates use of an abbreviated GSA MAS or SIN name. The full name, description and contractor information are available at [www.gsaelibrary.gsa.gov](http://www.gsaelibrary.gsa.gov).





Financial Management Areas									GSA MAS Name • SIN Title	SIN#	
Financial Asset Services	Audits	Budgeting	Financial Management Services	Business Information Services & Data Protection	Financial Training	Staffing Solutions	IT Products, Software and Services	Program Management Solutions			
				•					Independent Risk Analysis	520 18	DISAST RECOV
				•					Data Breach Analysis	520 19	DISAST RECOV
				•					Comprehensive Protection Solutions	520 20	DISAST RECOV
								•	Program Management Services	520 21	DISAST RECOV
									<b>GSA MAS 69: Training Aids and Devices</b>		
					•				Course Development and Test Administration	27 500	DISAST RECOV
									<b>GSA MAS 70: Information Technology</b>		
							•		Maintenance of Equipment, Repair Services and/or Repair/Spare Parts	132 12	COOP PURCH
							•		Term Software License	132 32	COOP PURCH
							•		Perpetual Software License	132 33	COOP PURCH
							•		Maintenance of Software	132 34	COOP PURCH
					•		•		Classroom Training	132 50	COOP PURCH
							•		Information Technology Services	132 51	COOP PURCH
									<b>GSA MAS 736: Temporary Administrative and Professional Staffing (TAPS)</b>		
						•			Administrative Support and Clerical Occupations	736 1	DISAST RECOV
						•			Automatic Data Processing Occupations	736 2	DISAST RECOV
						•			Technical and Professional Occupation	736 5	DISAST RECOV
									<b>GSA MAS 874: Mission Oriented Business Services</b>		
								•	MOBIS Consulting Services	874 1	DISAST RECOV
				•				•	MOBIS Survey Services	874 3	DISAST RECOV
					•			•	MOBIS Training Services	874 4	DISAST RECOV
								•	Program and Project Management	874 7	DISAST RECOV

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Smarter Solutions

## Obtaining Financial Solutions: GSA Gives You Options

### Flexible and Scalable Procurement

Government agencies are located worldwide, and they range in size, function and buying preferences. Our goal is to help your agency identify the best acquisition tools for your needs.

### Direct Access to Pre-Approved Contractors Online

The GSA MAS Multiple Award Schedules program establishes contracts with responsible contractors and negotiates ceiling rates for labor categories. The contracts are ready for federal government orders, saving time and effort over open market procurements. GSA's online tool, eLibrary is a comprehensive information resource for GSA MAS. eLibrary allows users to search contracts by contractor name, contract number, Special Item Number (SIN), MAS number, and keywords. To learn more, visit [www.gsaelibrary.gsa.gov](http://www.gsaelibrary.gsa.gov).

### Time-Saving Ordering Tools

eBuy is an online tool for posting and emailing requests for information (RFIs), requests for quotes (RFQs) and statements of work (SOWs) and responses to GSA MAS and other contract holders. Blanket Purchase Agreements (BPAs) further reduce acquisition costs, by eliminating the need for repetitive, individual orders. GSA eBuy also allows you to establish and use Blanket Purchase Agreements. To learn more, visit [www.ebuy.gsa.gov](http://www.ebuy.gsa.gov).

### Complete Solutions

When your requirements cross multiple disciplines or combine services and products, the strength and diversity of the GSA MAS contractor community can rise to the challenge. Many contractors can provide total solutions for complex requirements across numerous schedules. Contractor Team Arrangements (CTAs) allow MAS contractors to create their own partnerships and to provide comprehensive solutions beyond the scope of their individual contracts. To learn more, visit [www.gsa.gov/schedules](http://www.gsa.gov/schedules).

### GSA Assisted Services

GSA offers fee-based acquisition, project and financial management for financial services on a short- or long-term basis. We combine acquisition, project management and financial resources to deliver customized, scalable solutions throughout the project life cycle. Working through Interagency Agreements, GSA establish the service level expectation with your agency's program, financial, contracting and legal staff to ensure requirements are met on time, within budget. To learn more, visit [www.gsa.gov/aas](http://www.gsa.gov/aas).

### Additional Information

The home base for information on financial solutions is [www.gsa.gov/financialsolutions](http://www.gsa.gov/financialsolutions). This site contains links to external resources and regulations and additional resources and training.

GSA invites your questions to one of our financial contracting experts; simply send inquiries to [financialsolutions@gsa.gov](mailto:financialsolutions@gsa.gov). This assistance is free and can provide additional information about contracting options or fee-based assisted services.

Note: An online version of this document is available at [www.gsa.gov/financialsolutions](http://www.gsa.gov/financialsolutions). This page contains hyperlinks to vendor information, contract terms and conditions, and price and labor-rate ceilings.



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